

Angela Azmitia

aazmit8@gmail.com | Chicago, IL

CRE Professional

Experience

AUG 2022 - Current

Related Management, Affordable (RMC) - Chicago, IL

Director of Affordable Leasing

- Oversee leasing performance for over 800+ affordable and mixed-income units, setting leasing and marketing goals and strategies for affordable properties.
- Created weekly and monthly reporting models to track asset performance and leasing goal metrics.
- Developed, executed, and monitored marketing plans to meet market, tax credit, SRN, and subsidy (HUD) waitlist and compliance goals.
- Regularly report on pricing efforts related to Market and Tax Credit programs and initiated new ideas to meet goals set by senior leadership and investors.
- Conduct market research and analysis to monitor asset presence in the current market and identify trends, implementing findings into marketing plans and MEMOs.
- Bridge cross-functional gaps through collaboration with various departments, including the Design Team, Construction, Market Rate Leasing, General Management, Operations, and Asset Management.

JUNE 2022 - AUG 2022

Related Midwest (RMW) - Chicago, IL

2022 Summer Associate, Real Estate Development (Affordable)

- Wrote Closing Summaries for completed affordable transactions and developed leasing strategies for various affordable properties within the Midwest portfolio.
- Created infrastructure for documenting affordable development before and after completion.
- Participated in meetings reviewing residential programming, financial resourcing, outreach, and communication best practices.
- Involved in underwriting and modifying RMW affordable models for new deal analysis.
- Completed a PPA for a property requiring re-syndication.
- Contributed to the creation of development pipeline reporting and MEMOs.

APR 2017 - MAY 2022

The Related Companies (RMC) - Chicago, IL

Leasing Consultant & CHA Coordinator

- Developed and oversaw the implementation of organizational practices and procedures related to Affordable Applicant processing and general office management.
- Ensured office compliance with Chicago Housing Authorities (CHA) regulations.
- Maintained positive resident relations by providing excellent customer service.
- Organized resident and affordable housing data through OneSite and Yardi Systems.
- Oversaw leasing and annual renewals.

Honors & Awards

2024 Civic Leader Cohort Member, Change Collective

2023 RU Honors Graduate, Delta Mu Delta, GPA: 3.9

2021 Eisenberg Foundation Scholar

Goldie Scholar

NAIOP Chicago University Scholar

Hipolito Roldan Scholarship for Tomorrow's Hispanic Leaders in Real Estate

2018 AICAD Teaching Fellowship Nominee (SAIC)

Education

2023

Masters of Real Estate Science (MSRE)

Roosevelt University (RU), Chicago, IL

2018

Masters of Fine Art, Printmedia (MFA)

The School of the Art Institute of Chicago

(SAIC), Chicago, IL

2013

Bachelor of Fine Arts (BFA)

The University of South Florida, Tampa, FL

Skills

Data Analysis

Research

Critical Thinking

Strategic Planning

Organization

Communication

Clientele Management

Leadership and Team Management

Software

MS Excel

Microsoft Suite

Mac Systems

Windows

OneSite Management

Yardi Systems

Licenses & certifications

Tax Credit Specialist (TCS)

Certified Leasing Professional (CSP)

Reference Available Upon Request