# Angela Azmitia

aazmit8@gmail.com | Chicago, IL

### **CRE** Professional

### Experience

OCT 2024 - Current

Brinshore Development, LLC. - Chicago, IL

### Asset Manager

- Oversee the financial and operational performance of affordable real estate assets to ensure compliance
  with regulation and operation standards.
- Collaborate with developers throughout all phases of project development, including application, construction planning, lease-up, operations, stabilization, and ongoing compliance.

### AUG 2022 - OCT 2024 Related Management, Affordable (RMC) - Chicago, IL Director of Affordable Leasing

- Managed leasing performance for 800+ affordable and mixed-income units by setting and executing leasing and marketing strategies.
- Developed reporting models to track asset performance and leasing metrics.
- Created targeted marketing plans to meet compliance and subsidy (HUD) goals.
- Regularly reported on pricing for Market and Tax Credit programs and introduced initiatives aligned with senior leadership and investor objectives.
- Conducted market research to assess asset positioning and integrated findings into marketing strategies.
   Fostered cross-departmental collaboration with Design, Construction, Market Leasing, General Management, Operations, and Asset Management teams.

### JUNE 2022 - AUG 2022 Related Midwest (RMW) - Chicago, IL Summer Associate, Real Estate Development (Affordable)

- Prepared Closing Summaries and developed leasing strategies for Midwest affordable properties, creating documentation infrastructure for pre- and post-completion phases.
- Participated in meetings on residential programming, financials, outreach, and communication best practices while contributing to underwriting and revising RMW models for new deals.
- Completed a PPA for a re-syndication project and assisted with development pipeline reporting and MEMOs.

#### APR 2017 - MAY 2022 The Related Companies (RMC) - Chicago, IL Leasing Consultant & CHA Coordinator

- Developed and oversaw the implementation of organizational practices and procedures related to Affordable Applicant processing and general office management.
- Ensured office compliance with Chicago Housing Authorities (CHA) regulations.
- Maintained positive resident relations by providing excellent customer service.
- Organized resident and affordable housing data through OneSite and Yardi Systems.
- Oversaw leasing and annual renewals.

# Honors & Awards

- 2024 Civic Leader Cohort Member, Change Collective
- 2023 RU Honors Graduate, Delta Mu Delta, GPA: 3.9
- 2021 Eisenberg Foundation Scholar Goldie Scholar NAIOP Chicago University Scholar Hipolito Roldan Scholarship for Tomorrow's Hispanic Leaders in Real Estate
- 2018 AICAD Teaching Fellowship Nominee (SAIC)

### Education

#### 2023

Masters of Real Estate Science (MSRE) Roosevelt University (RU), Chicago, IL

#### 2018

Masters of Fine Art, Printmedia (MFA) The School of the Art Institute of Chicago (SAIC), Chicago, IL

2013 Bachelor of Fine Arts (BFA) The University of South Florida, Tampa, FL

# Skills

Data Analysis Research Critical Thinking Strategic Planning Organization Communication Clientele Management Leadership and Team Management

### Software

MS Excel Microsoft Suite Mac Systems Windows OneSite Management Yardi Systems

## Licenses & certifications

Tax Credit Specialist (TCS) Certified Leasing Professional (CSP)

Reference Available Upon Request